



WE FUEL AMAZING

**CAIRN INDIA LIMITED**

(Incorporated in Mumbai, India - U11101MH2006PLC163934)

(INTERNATIONAL COMPETITIVE BIDDING)

**GLOBAL EXPRESSION OF INTEREST (Eoi) FOR PROVISION OF PATROL BOAT FOR SINGLE POINT MOORING (SPM) AT BHOGAT, GUJARAT, INDIA**

Cairn India Ltd. ("CIL") is the operator of RJ-ON-90/1 block, on behalf of itself and its Joint Venture (JV) partners Cairn Energy Hydrocarbons Limited and the Oil and Natural Gas Corporation (ONGC), located in Barmer district, in the state of Rajasthan, India. The Block contains a number of major oil discoveries, including the Mangala field, the largest onshore oil discovery in India since 1985. The 'Expression of Interest' is sought for developments in Rajasthan Block, where Cairn India Ltd ("CIL") is the Operator.

CIL on behalf of its joint venture partner's invites Expression of Interest under International Competitive Bidding ("ICB") process from reputed Contractors (Indian and International) with demonstrated HSE performance and proven track record for provision of suitable Patrol boat for supporting the security and surveillance activities of SPM located at Bhogat offshore, on a one (1) year charter hire basis.

CIL and its JV partners have approval from Government of India (GOI) for a pipeline to transport crude oil from the Block at Barmer, Rajasthan to a coastal terminal & Single Point Mooring (SPM) loading facility in Arabian Sea near Bhogat, Gujarat in India.

The SPM facility at Bhogat is located approximately 60 km north of Porbunder under jurisdiction of Tehsil Kalyanpur, District Dwarka, Gujarat and comes under the jurisdiction of Okha port Officer, Gujarat Maritime Board. The onshore and offshore area adjacent to the SPM facility has been declared as Bhogat port under Indian port act 1908 by Government of Gujarat.

Marine facility consists of a SPM, two buried 24" subsea Pipelines, PLEM, two subsea hoses, and two floating hoses. SPM (turret type, by Blue water) system comprises a Catenary Anchor Leg Mooring (CALM) buoy to moor and off load tankers up to 120,000 DWT certified by American Bureau of Shipping (ABS). The SPM is located at the following co-ordinates in depth of approx. 30 m.

Coordinates of LFP: 21 deg 58.4 min N, 069 deg 12.3 min E

Coordinates of SPM: 21 deg 56.0 min N. 069 deg 9.9 min E

The scope of work for this EOI for hiring of Patrol Boat will basically include following:

- Supply of suitable Patrol Boat on charter basis for patrolling the area around SPM & ensuring security of the SPM.
- Patrol Boat basic specifications/requirements:



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- Classed with a society which is member of International Association of Classification Societies (IACS)
- Propulsion: Twin Screw; Speed ~ 20 Knots
- Equipped with communication & navigation equipment as per SOLAS requirements
- Vessel age less than 15 years at the time of contract award
- Delivery at Bhogat, Gujarat, India tentatively 1st week of September, 2014

In view of the nature of the scope, only those Companies meeting the following criteria as a minimum should respond to the EOI:

1. Annual Average Turnover of  $\geq$  USD 2.2 MM in immediately preceding 2 financial years.
2. Positive net worth of at least 0.22 MM USD in each of the immediately preceding 2 financial years.
3. Liquidity ratio in each of the preceding 2 financial years shall not be less than 0.75.
4. Minimum 2 years' experience in providing the Patrol boats or similar offshore vessels.

**Companies are requested, as a minimum, to submit the following documents and details:**

1. Letter of interest clearly indicating the Project reference
2. Detailed Company Information with Organisation structure, List of manpower with CVs of key personnel (Project Manager/ Maintenance Manager /Head of Operations), Parent company, support agencies and other facilities and resources
3. Details of completion of similar type of contracts in the last five years and similar contracts/agreements currently under execution under headings:
  - a) Brief scope of work
  - b) Value of work in INR/USD
  - c) Contractual Duration
  - d) Actual completion of Project
  - e) Clients name
  - f) Contact details of the Client ( CIL may approach the client directly for the feedback)HSE statistics, LTI graph etc.
4. Details of vessel/boats owned by the company relevant to execution of advertised EOI and their availability
5. Experience of working in similar terrain. Evidence supporting successful major operations in Indian waters must be submitted.
6. Details of capability to mobilize and commence work to meet CIL's schedule. The Contractor's experience in mobilizing on schedule should be clearly stated.
7. Details of HSE management system, HSE policy and implementation procedures in line with internationally accepted practices with statistics for last 3 years (LTI etc).
8. Quality assurance & Quality control plan/ procedures in place for the execution of similar type of work, Copy of ISO or any other certification as applicable.
9. Company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement , Auditors Report and Notes to Accounts etc.) for last 3 (three) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest. Following additional points will be considered for evaluation of financial performance:



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- a) Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- b) In case of consortium, the financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
- c) Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- d) In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- e) All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested bidders should evince interest to participate in the Expression of Interest by clicking on the **"Evince Interest" link** against the corresponding EOI listing on the Cairn India website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested bidders would be invited to submit their response via **Smart Source** (Cairn's e Sourcing Platform). The suppliers would be requested, as a minimum, to submit the above documents and details for prequalification via **Smart Source** within Fourteen (14) days of publication of Expression of Interest.